# **Brand Development and Strategies**

Propeller's brand development process is always custom-made to fit each community's unique culture and needs. With you, we design the brand promise, personality and voice, the graphic representation of the community and the tools to bring the brand to life.

### **Town of Cicero**

The municipality, the individual departments and tourism marketing were represented by different logos. Propeller created a concise brand strategy that represented the Town of Cicero as a whole. A family of logos were designed to communicate best to each audience.







### La Porte **County Office** of Community



### and Economic Development

La Porte County's local economic development office expanded its mission to include community development. The new brand's graphic representation is sleek and contemporary to help communicate La Porte County's vision for the future.

### **Fishers Arts Council**

The revitalized organization received a new logo and brand strategy by Propeller Marketing as part of their overall transformation.



### **Lawrence County Tourism Commission**

Limestone Country effectively communicates its outdoor recreation and limestone identity with their new brand strategy and logo.



### Indiana **Tourism Association**



When the

Association of Indiana Convention & Visitors Bureaus broadened the organization's scope to include all components of the Indiana tourism industry, Propeller was selected to create a new name and visual identity for the new organization.

### **Marion-Grant County Visitors** Bureau



This destination is

well-known for motorcycle events, classic car shows and the birthplace of legendary actor, James Dean. Propeller created a retro "classic cool" brand to attract visitors to the area.

### **Nickel Plate District**

The district in the City of Fishers is promoted to residents, tourists and businesses to encourage visitation and economic development. The district is defined by a logo Propeller Marketing created, which was inspired by the city's railroad heritage.

### **Noble County Convention & Visitors Bureau**

This destination is an oasis of rural landscapes, wooded trails and numerous small lakes. Here, nature can rejuvenate you. Noble County's new brand evokes a vibrant adoration for nature that resonates with travelers who want to leave city life behind for a weekend.

### **Parke County Visitors** Commission

Propeller created the new brand strategy and logo for The Covered Bridge Capital of the World™ and site of the state's largest festival.



# Southern Marketing Cooperative

SIRMC received a

new name, logo, brand strategy and marketing materials from Propeller Marketing to motivate travelers to visit the 15-county area.

southern

INDIANA

down home



### **Spencer County Visitors Bureau**

Propeller developed a new logo for the Visitors Bureau and promotional logos for the destination's two very diverse travel products - Abe Lincoln's boyhood home attractions and the town of Santa Claus, Indiana.







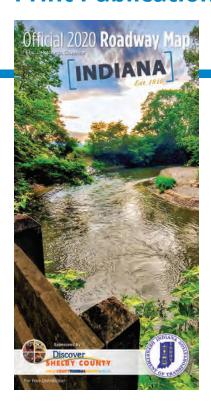
### **Vincennes/Knox County Visitors & Tourism Bureau**

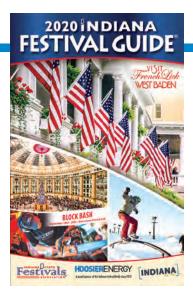
Propeller Marketing developed a logo and tagline that focus on Knox County's historical assets. Vincennes is Indiana's First City and the home of historic re-enactments and the stunning George Rogers Clark National Historical Park.



# Work Portfolio

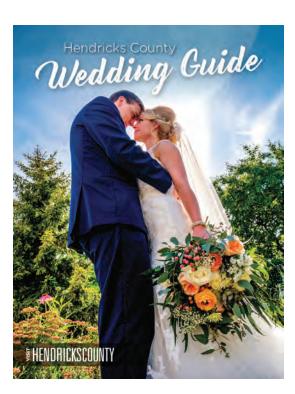
### **Print Publications**





### **Indiana Travel Publications**

Propeller Marketing has produced statewide travel publications for visitors including the Official Indiana Roadway Map (Indiana Office of Tourism Development and Indiana Department of Transportation) and the Indiana Festival Guide™ (Indiana State Festivals Association™). Propeller's range of responsibilities included layout, design, data collection, proofreading and print management.



### **Hendricks County Wedding Guide**

Propeller Marketing designed this stylish publication to motivate brides and grooms to select Hendricks County for their special day.



Winner of the 2018 Indiana Tourism Award for Best Visitor

### **Columbus IN Style**

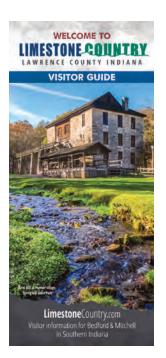
This publication was produced by Midwest Living and polybagged and distributed with the magazine. Propeller served as creative director for the project, serving as the liaison with the Columbus Area Visitors Center and directing Midwest Living staff by providing the concept, pagination plan, layout directions and copy.



Winner of the 2018 Indiana Tourism Award for Best Leisure Marketing Campaign

### **Grant County Visitors Bureau**

Propeller Marketing reimagined Grant County's visual identity in a classic cool rebrand. The new look was achieved through a new visitor guide, display ads, e-newsletter and other marketing efforts.



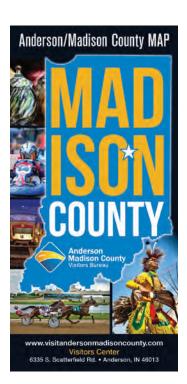
# **Lawrence County Tourism Commission**

This visitor guide for Lawrence County was created by Propeller Marketing, including copywriting and graphic design of ads, maps and editorial pages.



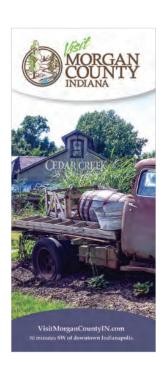
# Noble County Convention and Visitors Bureau

Noble County is an oasis of serenity and natural beauty in northeast Indiana. This new publication guides visitors through the rural landscapes and backroads to Noble County's favorite spots.



### Anderson/ Madison County Visitors Bureau

The redesigned county map and Visitor Guide integrates the Visitor Bureau's branding and messaging into a useful resource for both residents and visitors.



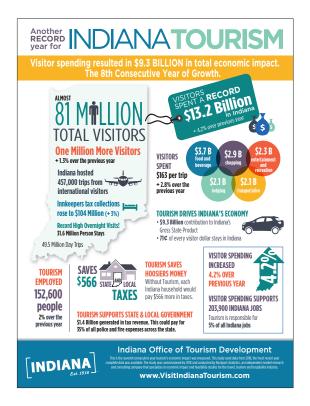


### **Morgan County Convention and Visitors Bureau**

Propeller Marketing developed a new visitor guide and a Martinsville downtown map for the Morgan County CVB. This publication features the unique small towns found between Indianapolis and Bloomington and showcases the art, antiques, farms and hometown dining enjoyed there.

# **Infographics**

Propeller helps organizations share their communication points through infographics. We select the most relevant and motivating data and translate that information into strong visuals that motivate the intended audience.





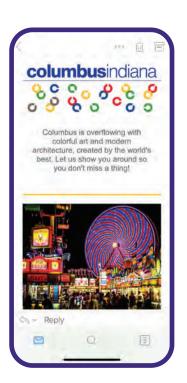






### **E-newsletters**

Propeller creates mobilefriendly e-newsletter campaigns that achieve results. We develop content, create the design, report on effectiveness and manage recipient lists. Current clients reach an average open rate of 20-30% with each e-newsletter.



# **E-flipbooks**

An e-flipbook is a mobile/tablet-friendly publication that features outbound links, social sharing and embedded video in a fun, interactive experience. Propeller creates e-flipbooks for visitor guides and other printed publications.

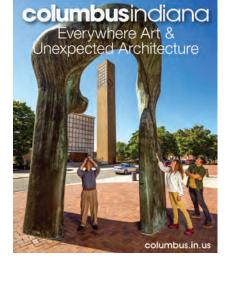


# **Digital Ads**

Propeller creates digital ad campaigns that are thoughtfully designed to achieve trackable client objectives. Artwork and messaging are crafted uniquely for each ad placement to maximize click throughs and visitor engagement.





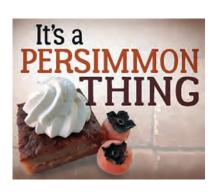


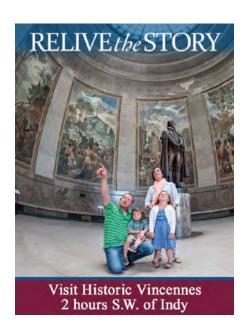


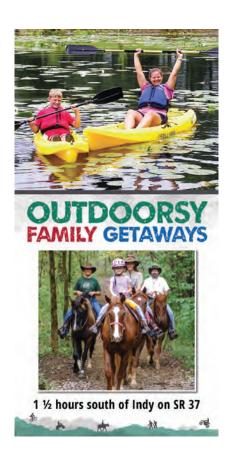






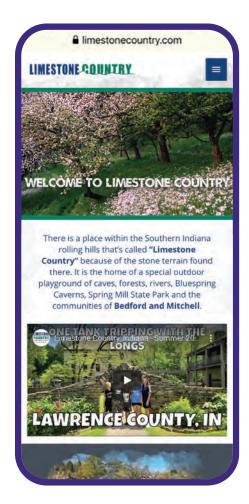






### **Websites**

Propeller custom designs robust websites for Indiana communities. Each site is created with today's best practices for design, search engine optimization (SEO) and conversions. Many community websites have been produced by Propeller to reach visitors and residents alike, on desktop and mobile devices.



### www.limestonecountry.com

This site design conveys the unique family outdoor recreation adventures found in Limestone Country (Lawrence County). Attraction, recreation, shopping, lodging and dining listings and an event calendar feed the search function of this site.



### www.showmegrantcounty.com

Propeller developed the new destination brand for the Marion-Grant County Visitors Bureau and collaborated with their web vendor to create this new website. The "Classic Cool" brand envelops robust establishment data to be a friendly and effective trip planning tool.



### www.visitvincennes.org

Complementing the look of the brand that Propeller created, this site's simplicity ensures that it is usable and enjoyable on both desktop and mobile. The site's content is fed by the blog and calendar of events so that it always displays timely information.

## **Blogs**

Indiana communities rely upon Propeller Marketing to create engaging content for their websites. Propeller crafts frequent blog posts that include strong story-telling and strategic keywords to help drive web traffic through search engine optimization (SEO) and to engage readers.



#### THE SCULPTURES OF COLUMBUS, INDIANA



No city boasts everywhere art and unexpected architecture quite like Columbus, Indiana. In fact, Columbus has been called one of the best cities in the world for architecture and design lovers. Designed by detailed artists and adored by the community, these pieces of artwork are a must-see for any visiting.



#### LARGE ARCH

Designed by Henry Moore, one of the most influential public sculptors of the twentieth century, the Large Arch is the largest of this kind of artwork in the nation. Located just outside of the Bartholomew County Public Library, its abstract and arganic form provide a contrast to the geometric shapes of the buildings that surround it.



#### EOS

In Greek mythology, the winged Eos was the down, and rose from her home at the edge of Oceanus, the Ocean, dispersed the mists of the night and opened the gates of heaven every day so that her brother, Helios, the sun, could ride his chariot across the sky.

The Eos sculpture in Columbus, Indiana is a beautiful tribute to the ancient Greek myth. Created by artist Dessa Kirk, located at the intersection of 5th and Lindsey, Eos faces the west as if she rises with the sun each morning. Eos is a must-see sculpture while visiting.



#### CHAOS I

Created by Swiss artist Jean Tinguely, Chaos I is a thirty-foot, seven-ton moving sculpture. Chaos I cycles through a series of motions to simulate a day in the life. The structure is unique and represents both the calm

In a town filled with unexpected art and everywhere architecture, Chaos I is incredibly special to the community. Located at The Commons, Chaos I continues to move and delight in the heart of downtown Columbus, Indiana. (

### **Social Media**

### **Strategy & Implementation**

Propeller approaches social media as an essential part of a community's communication strategy. We create a custom social media strategy and a calendar of social media posts to complement the community's marketing efforts. Propeller can implement the strategy by creating strong images with content and broadcasting them frequently on social media channels on your behalf.

### **Advertising**

In addition to social media posts, Propeller also creates advertising campaigns on social media channels. These campaigns are remarkably affordable and effective for growing brand awareness and festival/event attendance

Although we are experts in several social media channels, we find that Facebook is especially valuable to reach and motivate a targeted audience with both organic posts and paid ads.

